
**THE URBAN LEAGUE OF
METROPOLITAN ST. LOUIS, INC.**
*FINANCIAL STATEMENTS
DECEMBER 31, 2011*



**Urban League
of Metropolitan St. Louis, Inc.**

Empowering Communities. Changing Lives.

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Independent Auditors' Report

To the Audit and Finance Committee
The Urban League of Metropolitan St. Louis, Inc.

We have audited the accompanying statements of financial position of The Urban League of Metropolitan St. Louis, Inc. (the League) as of December 31, 2011 and 2010, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the League's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the League, as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

To the Audit and Finance Committee
The Urban League Metropolitan St. Louis, Inc.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for the purpose of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole

In accordance with *Government Auditing Standards*, we have also issued our report dated June 29, 2012, on our consideration of The Urban League of Metropolitan St. Louis, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audits.

RubinBrown LLP

June 29, 2012

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

STATEMENT OF FINANCIAL POSITION

December 31, 2011

	<u>Unrestricted Additional Information</u>			Total Unrestricted	Temporarily Restricted	Permanently Restricted	Total
	Operational	Contractual	Property And Equipment				
Assets							
Cash and temporary investments	\$ 1,599,231	\$ 1,700	\$ —	\$ 1,600,931	\$ 6,289	\$ 109,627	\$ 1,716,847
Cash restricted for LIHEAP program	2,449,105	—	—	2,449,105	—	—	2,449,105
Accounts receivable, net of allowance for doubtful accounts of \$45,177	24,041	2,600,922	—	2,624,963	—	—	2,624,963
Pledges receivable, net	—	—	—	—	1,530,763	—	1,530,763
Prepaid expenses	136,049	—	—	136,049	—	—	136,049
Due from (to) other funds	(2,998,583)	2,335,445	—	(663,138)	585,796	77,342	—
Investments	201,349	—	—	201,349	—	418,900	620,249
Property and equipment, net	—	—	1,417,035	1,417,035	—	—	1,417,035
Total	\$ 1,411,192	\$ 4,938,067	\$ 1,417,035	\$ 7,766,294	\$ 2,122,848	\$ 605,869	\$ 10,495,011
Liabilities							
Accounts payable and accrued expenses	\$ 215,952	\$ 2,020,046	\$ —	\$ 2,235,998	\$ —	\$ 5,500	\$ 2,241,498
Accrued payroll and related taxes	294,057	154,086	—	448,143	—	—	448,143
Accrued pension liability	289,193	—	—	289,193	—	—	289,193
Deferred revenue	400	2,760,649	—	2,761,049	—	—	2,761,049
Total Liabilities	799,602	4,934,781	—	5,734,383	—	5,500	5,739,883
Net Assets	611,590	3,286	1,417,035	2,031,911	2,122,848	600,369	4,755,128
Total	\$ 1,411,192	\$ 4,938,067	\$ 1,417,035	\$ 7,766,294	\$ 2,122,848	\$ 605,869	\$ 10,495,011

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

STATEMENT OF FINANCIAL POSITION

December 31, 2010

Unrestricted Additional Information

	Operational	Contractual	Property And Equipment	Total Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Assets							
Cash and temporary investments	\$ 557,640	\$ 1,700	\$ —	\$ 559,340	\$ 6,288	\$ 4,462	\$ 570,090
Accounts receivable, net of allowance for doubtfull accounts \$45,177	16,358	1,224,509	—	1,240,867	—	—	1,240,867
Pledges receivable, net	—	—	—	—	1,856,091	—	1,856,091
Prepaid expenses	145,657	260,837	—	406,494	—	—	406,494
Due from (to) other funds	116,719	(390,997)	—	(274,278)	198,459	75,819	—
Investments	208,413	—	—	208,413	—	532,365	740,778
Deferred pension asset	135,306	—	—	135,306	—	—	135,306
Property and equipment, net	—	—	1,751,081	1,751,081	—	—	1,751,081
Total	\$ 1,180,093	\$ 1,096,049	\$ 1,751,081	\$ 4,027,223	\$ 2,060,838	\$ 612,646	\$ 6,700,707
Liabilities							
Accounts payable and accrued expenses	\$ 263,083	\$ 586,075	\$ —	\$ 849,158	\$ —	\$ 12,500	\$ 861,658
Accrued payroll and related taxes	79,331	127,654	—	206,985	—	—	206,985
Deferred revenue	—	379,034	—	379,034	—	—	379,034
Total Liabilities	342,414	1,092,763	—	1,435,177	—	12,500	1,447,677
Net Assets	837,679	3,286	1,751,081	2,592,046	2,060,838	600,146	5,253,030
Total	\$ 1,180,093	\$ 1,096,049	\$ 1,751,081	\$ 4,027,223	\$ 2,060,838	\$ 612,646	\$ 6,700,707

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

STATEMENT OF ACTIVITIES For The Year Ended December 31, 2011

	Operational	Contractual	Property And Equipment	Total Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support And Revenue							
Public Support:							
Contributions and special purpose revenue	\$ 684,101	\$ 1,442,577	\$ —	\$ 2,126,678	\$ 743,555	\$ —	\$ 2,870,233
United Way of Greater St. Louis: 2011	1,249,902	—	—	1,249,902	(1,249,902)	—	—
United Way of Greater St. Louis: 2012	—	—	—	—	1,263,732	—	1,263,732
Unassociated fund raising	1,490	550	—	2,040	—	—	2,040
Special events income - net of expenses	187,221	—	—	187,221	—	—	187,221
Membership dues	14,100	—	—	14,100	—	—	14,100
Net assets released from restrictions	583,164	124,713	—	707,877	(695,377)	(12,500)	—
Total Public Support	2,719,978	1,567,840	—	4,287,818	62,008	(12,500)	4,337,326
Grants from Governmental Agencies	207,197	19,125,322	—	19,332,519	—	—	19,332,519
Other Revenue:							
Investment income	1,217	—	—	1,217	2	12,723	13,942
Miscellaneous	5,105	—	—	5,105	—	—	5,105
Total Other Revenue	6,322	—	—	6,322	2	12,723	19,047
Total Support And Revenue	2,933,497	20,693,162	—	23,626,659	62,010	223	23,688,892
Expenses							
Program Services:							
Economic empowerment	286,287	11,149,615	77,886	11,513,788	—	—	11,513,788
Basic needs	1,552,142	1,326,618	—	2,878,760	—	—	2,878,760
Education	—	7,449,875	256,635	7,706,510	—	—	7,706,510
Total Program Services	1,838,429	19,926,108	334,521	22,099,058	—	—	22,099,058
Supporting Services:							
Management and general	622,220	—	95,340	717,560	—	—	717,560
Fundraising and communications	292,198	—	—	292,198	—	—	292,198
Total Expenses	2,752,847	19,926,108	429,861	23,108,816	—	—	23,108,816
Change In Net Assets From Operating Activities	180,650	767,054	(429,861)	517,843	62,010	223	580,076
Pension-Related Benefits (Costs) Other Than Net Periodic Pension Costs	(367,609)	(710,369)	—	(1,077,978)	—	—	(1,077,978)
Change In Net Assets	(186,959)	56,685	(429,861)	(560,135)	62,010	223	(497,902)
Transfers	(39,130)	(56,685)	95,815	—	—	—	—
Net Assets - Beginning Of Year	837,679	3,286	1,751,081	2,592,046	2,060,838	600,146	5,253,030
Net Assets - End Of Year	\$ 611,590	\$ 3,286	\$ 1,417,035	\$ 2,031,911	\$ 2,122,848	\$ 600,369	\$ 4,755,128

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

STATEMENT OF ACTIVITIES For The Year Ended December 31, 2010

	Operational	Contractual	Property And Equipment	Total Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support And Revenue							
Public Support:							
Contributions and special purpose revenue	\$ 455,623	\$ 1,338,126	\$ —	\$ 1,793,749	\$ 1,303,006	\$ —	\$ 3,096,755
United Way of Greater St. Louis: 2010	1,249,882	—	—	1,249,882	(1,249,882)	—	—
United Way of Greater St. Louis: 2011	—	—	—	—	1,249,882	—	1,249,882
Unassociated fund raising	755	3,070	—	3,825	—	—	3,825
Special events income - net of expenses	124,019	—	—	124,019	—	—	124,019
Membership dues	19,419	—	—	19,419	—	—	19,419
Net assets released from restrictions	854,409	380,445	—	1,234,854	(1,207,579)	(27,275)	—
Total Public Support	2,704,107	1,721,641	—	4,425,748	95,427	(27,275)	4,493,900
Grants from Governmental Agencies	271,888	14,768,920	—	15,040,808	—	—	15,040,808
Other Revenue:							
Investment income	2,766	—	—	2,766	2	27,436	30,204
Miscellaneous	15,594	—	—	15,594	—	—	15,594
Total Other Revenue	18,360	—	—	18,360	2	27,436	45,798
Total Support And Revenue	2,994,355	16,490,561	—	19,484,916	95,429	161	19,580,506
Expenses							
Program Services:							
Economic empowerment	389,638	7,187,529	41,055	7,618,222	—	—	7,618,222
Basic needs	1,309,007	982,656	—	2,291,663	—	—	2,291,663
Education	—	7,866,880	252,891	8,119,771	—	—	8,119,771
Total Program Services	1,698,645	16,037,065	293,946	18,029,656	—	—	18,029,656
Supporting Services:							
Management and general	763,903	—	135,690	899,593	—	—	899,593
Fundraising and communications	314,266	—	—	314,266	—	—	314,266
Total Expenses	2,776,814	16,037,065	429,636	19,243,515	—	—	19,243,515
Change In Net Assets From Operating Activities	217,541	453,496	(429,636)	241,401	95,429	161	336,991
Pension-Related Benefits (Costs) Other Than Net Periodic Pension Costs	(45,756)	(188,528)	—	(234,284)	—	—	(234,284)
Change In Net Assets	171,785	264,968	(429,636)	7,117	95,429	161	102,707
Transfers	—	(264,968)	264,968	—	—	—	—
Net Assets - Beginning Of Year	665,894	3,286	1,915,749	2,584,929	1,965,409	599,985	5,150,323
Net Assets - End Of Year	\$ 837,679	\$ 3,286	\$ 1,751,081	\$ 2,592,046	\$ 2,060,838	\$ 600,146	\$ 5,253,030

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**STATEMENT OF FUNCTIONAL EXPENSES
For The Year Ended December 31, 2011**

	Program Services				Supporting Services		
	Economic Empowerment	Basic Needs	Education	Total	Management And General	Fundraising And Communications	Total
Expenses							
Salaries	\$ 2,625,818	\$ 518,708	\$ 3,002,534	\$ 6,147,060	\$ 1,500,854	\$ 198,988	\$ 7,846,902
Employee health and retirement benefits	293,466	60,526	397,185	751,177	166,975	18,802	936,954
Payroll taxes	334,170	70,274	366,139	770,583	186,200	19,389	976,172
Assistance to individuals	6,341,310	1,469,483	387,414	8,198,207	9,109	—	8,207,316
Occupancy	785	436,654	1,093,229	1,530,668	206,033	16,500	1,753,201
Supplies	103,204	95,154	225,571	423,929	88,185	3,038	515,152
Professional fees	87,769	9,849	408,451	506,069	191,040	1,103	698,212
Local transportation	18,062	1,979	395,207	415,248	13,764	—	429,012
Equipment purchases	2,758	602	12,840	16,200	1,046	150	17,396
Telephone	33,695	26,059	45,477	105,231	33,992	3,420	142,643
Awards and grants	—	—	14,500	14,500	1,500	—	16,000
Conferences/meetings	116,776	18,800	68,068	203,644	81,100	3,206	287,950
Travel	47,934	5,578	545	54,057	16,769	4,464	75,290
Rental and equipment maintenance	104,892	33,719	55,321	193,932	175,465	9,179	378,576
Printing and publications	51,476	2,766	32,746	86,988	16,648	11,344	114,980
Insurance	60,516	26,187	71,282	157,985	10,961	700	169,646
Postage and shipping	11,929	10,810	2,308	25,047	8,742	1,717	35,506
Miscellaneous	2,341	669	23,986	26,996	22,539	198	49,733
Membership dues	—	—	—	—	13,314	—	13,314
Dues to national organizations	—	—	—	—	15,000	—	15,000
Total	10,236,901	2,787,817	6,602,803	19,627,521	2,759,236	292,198	22,678,955
Allocation of depreciation	77,886	—	256,635	334,521	95,340	—	429,861
Allocation of administrative costs	1,199,001	90,943	847,072	2,137,016	(2,137,016)	—	—
Total Expenses	\$ 11,513,788	\$ 2,878,760	\$ 7,706,510	\$ 22,099,058	\$ 717,560	\$ 292,198	\$ 23,108,816

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**STATEMENT OF FUNCTIONAL EXPENSES
For The Year Ended December 31, 2010**

	Program Services				Supporting Services		
	Economic Empowerment	Basic Needs	Education	Total	Management And General	Fundraising And Communications	Total
Expenses							
Salaries	\$ 2,528,010	\$ 351,670	\$ 3,006,498	\$ 5,886,178	\$ 1,463,067	\$ 220,032	\$ 7,569,277
Employee health and retirement benefits	290,537	48,080	367,495	706,112	187,413	17,163	910,688
Payroll taxes	239,854	38,319	412,712	690,885	166,925	23,326	881,136
Assistance to individuals	2,942,080	1,242,105	384,216	4,568,401	13,589	—	4,581,990
Occupancy	3,841	437,995	1,140,931	1,582,767	206,394	16,500	1,805,661
Supplies	177,631	26,780	179,232	383,643	75,993	3,228	462,864
Professional fees	56,207	1,172	742,977	800,356	135,489	368	936,213
Local transportation	26,424	1,192	379,214	406,830	13,269	—	420,099
Equipment purchases	63,938	—	400	64,338	—	—	64,338
Telephone	31,830	26,689	41,974	100,493	26,901	2,152	129,546
Awards and grants	—	—	32,000	32,000	15,190	—	47,190
Conferences/meetings	70,658	3,490	86,321	160,469	74,878	9,722	245,069
Travel	39,697	4,871	6,952	51,520	47,681	3,800	103,001
Rental and equipment maintenance	83,297	17,416	43,763	144,476	153,877	7,496	305,849
Printing and publications	51,966	2,395	24,961	79,322	15,479	8,010	102,811
Insurance	60,451	19,995	67,862	148,308	7,547	700	156,555
Postage and shipping	9,336	2,930	1,693	13,959	8,870	1,119	23,948
Miscellaneous	1,252	165	14,867	16,284	17,587	650	34,521
Membership dues	—	—	—	—	18,123	—	18,123
Dues to national organizations	—	—	—	—	15,000	—	15,000
Total	6,677,009	2,225,264	6,934,068	15,836,341	2,663,272	314,266	18,813,879
Allocation of depreciation	41,055	—	252,891	293,946	135,690	—	429,636
Allocation of administrative costs	900,158	66,399	932,812	1,899,369	(1,899,369)	—	—
Total Expenses	\$ 7,618,222	\$ 2,291,663	\$ 8,119,771	\$ 18,029,656	\$ 899,593	\$ 314,266	\$ 19,243,515

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

STATEMENT OF CASH FLOWS

	For The Years Ended December 31,	
	2011	2010
Cash Flows From Operating Activities		
Increase (decrease) in net assets	\$ (497,902)	\$ 102,707
Adjustments to reconcile increase (decrease) in net assets to provided by operating activities:		
Depreciation and amortization	429,861	429,636
Net (gains) losses on long-term investments	8,469	(6,894)
Donation of equity securities	—	(100,123)
Changes in assets and liabilities:		
Increase in accounts receivable	(1,384,096)	(289,056)
(Increase) decrease in pledges receivable	325,328	(123,081)
(Increase) decrease in prepaid expenses	270,445	(222,681)
Increase in accounts payable and accrued expenses	1,379,840	330,661
Increase in accrued salaries and related taxes	241,158	42,172
Increase in accrued pension liability/(decrease) in deferred pension asset	424,499	(277,231)
Increase in deposits and deferred revenues	2,382,015	311,018
Net Cash Provided By Operating Activities	3,579,617	197,128
Cash Flows From Investing Activities		
Purchase of property and equipment	(95,815)	(264,968)
Purchases of investments	(313,567)	(78,941)
Proceeds from sale or maturity of investments	425,627	333,444
Net Cash Provided By (Used In) Investing Activities	16,245	(10,465)
Net Increase In Cash And Cash Equivalents	3,595,862	186,663
Cash And Cash Equivalents - Beginning Of Year	570,090	383,427
Cash And Cash Equivalents - End Of Year	\$ 4,165,952	\$ 570,090
Supplemental Disclosure Of Cash Flow Information		
Donation of equity securities	\$ —	\$ 100,123

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

NOTES TO FINANCIAL STATEMENTS

December 31, 2011 And 2010

1. Summary Of Significant Accounting Policies

General

The Urban League of Metropolitan St. Louis, Inc. (the League) is a charitable, community services agency. It conducts programs and provides services to the community in education, basic needs, and economic empowerment. The League's mission is to assist African Americans and others throughout the St. Louis-metropolitan area in the achievement of social and economic equality. The League implements its mission through advocacy, coalition building, program services, and by promoting communication and understanding between the races.

The League's primary source of revenue is federal and state government grants. The League also receives contributions from the United Way and other charitable organizations and earns revenue from program fees.

The accompanying financial statements include all programs operated by the League. The financial statements are prepared on the accrual basis of accounting.

Use Of Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires that management make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for uncollectible receivables and pledges and pension plan assumptions.

Financial Statement Format

The following is a description of the three classes of net assets of the League:

Unrestricted Net Assets

Unrestricted Net Assets represent those net assets whose use is not restricted by donors. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Included in unrestricted net assets are net assets for which outside agencies or government bodies, rather than a donor, have designated for various purposes under grant contracts. These assets are noted as unrestricted contractual net assets. Unrestricted property and equipment net assets represents the net property and equipment of the League that will be depreciated in future years.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements (*Continued*)

Temporarily Restricted Net Assets

Temporarily Restricted Net Assets represent those net assets whose use has been limited by donor imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the League pursuant to those stipulations.

Permanently Restricted Net Assets

Permanently Restricted Net Assets represent those net assets whose use has been limited by donor-imposed stipulations that they must be maintained in perpetuity. Interest income is recorded as temporarily restricted for scholarships.

Contributions

Unconditional contributions are recognized when promised or received. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily or permanently restricted support that increases those net asset classes. Contributions received with donor-imposed restrictions that are met in the same year as the contribution is received are initially reported as temporarily restricted support and are subsequently released to unrestricted net assets in the same year. Gifts of long-lived assets received without stipulation are recorded as unrestricted support.

Grants From Governmental Agencies

Revenue from governmental grants and certain other contractual contributions is recognized when allowable expenditures are made by the League. Grants received for specific purposes but not yet expended are recorded as deferred revenue.

Cash And Cash Equivalents

Cash equivalents are stated at cost, which approximates market value. The League considers all highly liquid debt instruments with a maturity of three months or less at date of purchase to be cash equivalents. At various times throughout the year, bank deposits may exceed amounts insured by the Federal Deposit Insurance Corporation (FDIC).

Pledges Receivable

Pledges receivable are recognized as revenue when they are unconditionally promised. Pledges with a term greater than one year are discounted using the rate obtained on the League's revolving line of credit.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements *(Continued)*

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value. Investments received as gifts are recorded at estimated fair value at the date of donation. Dividend and interest income are accrued when earned.

Property And Equipment

Donated property and vehicles are recorded as an addition to the unrestricted property and equipment net assets at fair market value on the date of donation. Major repairs that significantly extend the life of an asset are capitalized. Purchases of property and equipment of \$5,000 or more are capitalized. Property and equipment are depreciated on a straight-line basis over the following estimated useful lives of the assets:

Buildings	40 years
Building improvements	20 years
Furniture, fixtures and equipment	3 - 10 years
Leased building improvements	Shorter of the life of lease or life of asset

The League acquires title to property and equipment purchased with federal grant funds. In certain instances, the federal government retains a reversionary interest in federally funded assets in the event of program termination. As of December 31, 2011 and 2010, the League held title to \$3,420,037 and \$3,363,351, respectively, of property and equipment purchased with federal grant funds. Accumulated depreciation on the federally funded assets amounted to \$2,576,260 and \$2,241,737 as of December 31, 2011 and 2010, respectively.

Indirect Costs

Certain supporting salaries, benefits, worker's compensation, rent, business office fees, legal and audit fees, photocopier usage, postage and consulting, and general utility expenses are allocated to the individual programs to the extent allowable in the grants. These indirect costs are reflected in the allocation of administrative costs in the statements of functional expenses.

Fundraising

The League employs fundraising staff who organize special events and request contributions from donors. No fundraising costs are allocated to programs. Direct costs of special events are recorded as an offset to special event income in the statements of activities. All other fundraising costs are recorded in the statements of activities and functional expenses.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements *(Continued)*

Contributed Services, Materials And Rent

The League records various types of in-kind contributions. Contributed services are recognized at fair value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received. The amounts reflected in the accompanying financial statements as in-kind contributions are offset by like amounts included in expenses or additions to property and equipment. The League received contributed services and materials in the amount of \$532,086 and \$438,126 in 2011 and 2010, respectively. During 2011, \$302,890 in contributed services were received but were not recorded as they did not meet the criteria for recognition.

As more fully described in Note 8, the use of the facilities where the League operates were donated or discounted. Amounts have been recognized as revenues and expenses in the accompanying financial statements for the fair market value of the donated facilities.

Tax Status

The League is an organization described in Internal Revenue Code Section 501(c)(3) and has received an Internal Revenue Service (the IRS) determination letter stating that it is exempt from federal tax on income from its related, exempt activities. However, the League is subject to federal income tax on any unrelated business taxable income.

The League follows accounting rules for uncertain tax positions. These rules require financial statement recognition of the impact of a tax position if a position is more likely than not of being sustained on audit, based on the technical merits of the position. The rules also provide guidance on measurement, derecognition, classification, interest and penalties, accounting in interim periods, transition, and disclosure requirements for uncertain tax positions. The League's federal and state tax returns for tax years 2008 and later remain subject to examination by taxing authorities.

Reclassifications

Certain amounts on the 2010 financial statements were reclassified, where appropriate, to conform to the 2011 financial statement presentation.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements (Continued)

2. Pledges Receivable

Pledges receivable as of December 31, 2011 and 2010 were scheduled for collection as follows:

	<u>2011</u>	<u>2010</u>
Less than one year	\$ 1,441,332	\$ 1,564,716
One-five years	93,679	309,198
<u>Total pledges receivable</u>	<u>1,535,011</u>	<u>1,873,914</u>
<u>Discount on pledges receivable</u>	<u>(4,248)</u>	<u>(17,823)</u>
	<u>\$ 1,530,763</u>	<u>\$ 1,856,091</u>

3. Investments

The fair value of the League's investments, measured on a recurring basis at December 31, 2011 and 2010 by asset category are as follows:

		<u>Fair Value Measurements At December 31, 2011</u>		
		<u>Quoted Prices In Active Markets For Identical Assets (Level 1)</u>	<u>Significant Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
<u>Asset Category</u>	<u>Total</u>			
Mutual funds	\$ 80,865	\$ 80,865	\$ —	\$ —
Certificates of deposit	362,698	362,698	—	—
Fixed rate cap securities	7,599	—	7,599	—
Corporate bonds	169,087	—	169,087	—
<u>Total</u>	<u>\$ 620,249</u>	<u>\$ 443,563</u>	<u>\$ 176,686</u>	<u>\$ —</u>

		<u>Fair Value Measurements At December 31, 2010</u>		
		<u>Quoted Prices In Active Markets For Identical Assets (Level 1)</u>	<u>Significant Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
<u>Asset Category</u>	<u>Total</u>			
Corporate stocks	\$ 46,517	\$ 46,517	\$ —	\$ —
Mutual funds	442,369	442,369	—	—
Certificates of deposit	28,407	—	28,407	—
Corporate bonds	223,485	—	223,485	—
<u>Total</u>	<u>\$ 740,778</u>	<u>\$ 488,886</u>	<u>\$ 251,892</u>	<u>\$ —</u>

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements *(Continued)*

During 2011, there were no changes in the methods and/or assumptions utilized to derive the fair value of the League's assets

Components of investment income include:

	<u>2011</u>	<u>2010</u>
Interest income	\$ 22,411	\$ 23,310
Gain (loss) on investments	(8,469)	6,894
<u>Investment income</u>	<u>\$ 13,942</u>	<u>\$ 30,204</u>

4. Property And Equipment

Property and equipment consisted of the following at December 31:

	<u>2011</u>	<u>2010</u>
Land	\$ 59,182	\$ 59,182
Buildings and improvements	4,316,715	4,316,715
Furniture, fixtures and equipment	1,121,498	1,025,683
	<u>5,497,395</u>	<u>5,401,580</u>
Less: Accumulated depreciation	4,080,360	3,650,499
	<u>\$ 1,417,035</u>	<u>\$ 1,751,081</u>

Depreciation and amortization expense amounted to \$429,861 in 2011 and \$429,636 in 2010.

5. Net Assets - Endowment

The League's endowment consists of two individual fund established for scholarship recipients and operational use. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements (Continued)

Interpretation Of Relevant Law

The Board of Directors of the League has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the League classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the League considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the League and the donor-restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the League; and
- (7) The investment policies of the League.

Endowment Net Asset Composition As Of December 31, 2011:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment fund	\$ —	\$ —	\$ 600,369	\$ 600,369
Board-designated quasi-endowment fund	100,123	—	—	100,123
	\$ 100,123	\$ —	\$ 600,369	\$ 700,492

Endowment Net Asset Composition As Of December 31, 2010:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment fund	\$ —	\$ —	\$ 600,146	\$ 600,146
Board-designated quasi-endowment fund	100,123	—	—	100,123
	\$ 100,123	\$ —	\$ 600,146	\$ 700,269

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements (Continued)

Changes In Endowment Net Assets For The Fiscal Years Ended December 31, 2011 And 2010:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment Net Assets -				
January 1, 2010	\$ —	\$ —	\$ 599,985	\$ 599,985
Investment Return				
Investment income	—	—	20,134	20,134
Net realized and unrealized gains	—	—	7,302	7,302
Total Investment Return	—	—	27,436	27,436
Contributions	100,123	—	—	100,123
Appropriation of endowment assets for expenditure	—	—	(27,275)	(27,275)
Endowment Net Assets -				
December 31, 2010	100,123	—	600,146	700,269
Investment Return				
Investment income	—	—	20,981	20,981
Net realized and unrealized losses	—	—	(8,258)	(8,258)
Total Investment Return	—	—	12,723	12,723
Appropriation of endowment assets for expenditure	—	—	(12,500)	(12,500)
Endowment Net Assets -				
December 31, 2011	\$ 100,123	\$ —	\$ 600,369	\$ 700,492

Funds With Deficiencies

From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the League to retain as a fund of perpetual duration. There were no such deficiencies as of December 31, 2011 or 2010.

Return Objectives And Risk Parameters

The League has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the League must hold in perpetuity. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index and Bond index based on asset allocation while assuming a low to moderate level of investment risk. The League expects its endowment funds, over time, to provide a positive rate of return. Actual returns in any given year may vary from this expectation.

Strategies Employed For Achieving Objectives

To satisfy its long-term rate-of-return objectives, the League relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The League targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy And How The Investment Objectives Relate To Spending Policy

The League has a policy of appropriating for distribution each year up to the total return from permanently restricted funds. The amount of the appropriation is at the discretion of the Board of Directors. Total return is defined as interest, dividends, and realized and unrealized gains and losses, net of fees. In establishing this policy, the League considered the long-term expected return on its endowment. Accordingly, over the long term, the League expects the current spending policy to allow its endowment to grow on an annual basis. This is consistent with the League's objective to maintain the purchasing power of the endowment assets held in perpetuity, as well as to provide additional real growth through new gifts and investment return.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements (Continued)

Temporarily restricted net assets consist of the following at December 31:

	<u>2011</u>	<u>2010</u>
Administration (United Way)	\$ 1,260,133	\$ 1,246,303
North County Facility (related party)	89,431	219,523
Economic empowerment	404,620	324,178
Education	42,434	30,946
Basic needs	94,736	15,474
Youth development	218,414	218,414
Miscellaneous	13,080	6,000
	<u>\$ 2,122,848</u>	<u>\$ 2,060,838</u>

Temporarily restricted net assets released from restrictions consist of the following:

	<u>2011</u>	<u>2010</u>
North County Facility (related party)	\$ 140,519	\$ 140,519
Economic empowerment	302,087	540,641
Education	39,155	36,365
Basic needs	202,616	472,904
Miscellaneous	11,000	17,150
	<u>\$ 695,377</u>	<u>\$ 1,207,579</u>

6. Commitments And Contingencies

Operating Leases

The League leases office space and office equipment. Rent, including month-to-month leases, amounted to approximately \$240,000 in 2011 and \$243,000 in 2010. Aggregate future minimum lease commitments at December 31, 2011 are as follows:

<u>Year</u>	<u>Amount</u>
2012	\$ 178,196
2013	79,962
2014	70,930
2015	65,923
2016	32,461
	<u>\$ 427,472</u>

Litigation

The League has been named as a party to various legal proceedings. In the opinion of management, any liability from claims or proceedings in excess of the amount covered by insurance will not have a material adverse effect on the League's financial position, results of activities, cash flows or functional expenses.

7. Pension Plans

Defined Benefit Plan

The League has a defined benefit pension plan which covers all active full-time employees. The plan provides benefits based on the participant's years of service and compensation. The League's funding policy is to contribute amounts sufficient upon an actuarially determined basis to provide the benefits under the plan in accordance with the minimum funding requirements of the Employee Retirement Income Security Act.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements (Continued)

A measurement date of December 31 is used for the defined benefit plan.

	<u>2011</u>	<u>2010</u>
Change in benefit obligation:		
Projected benefit obligation - beginning of year	\$ 6,707,508	\$ 5,613,013
Service cost	495,935	430,436
Interest cost	346,450	325,785
Actuarial gains (losses)	604,648	537,849
Benefits paid	(228,920)	(199,575)
Projected benefit obligation - end of year	<u>7,925,621</u>	<u>6,707,508</u>
Change in plan assets:		
Fair value of assets - beginning of year	6,842,814	5,471,088
Actual return on assets	(27,466)	671,301
Employer contributions	1,050,000	900,000
Benefits paid	(228,920)	(199,575)
Fair value of assets - end of year	<u>7,636,428</u>	<u>6,842,814</u>
Funded status - end of year	<u>(289,193)</u>	<u>135,306</u>
Items not yet recognized as a component of net periodic pension cost - unrecognized loss	<u>\$ 2,357,000</u>	<u>\$ 1,279,019</u>
The components of net periodic benefit cost were as follows:		
Service cost	\$ 495,935	\$ 430,436
Interest cost	346,450	325,785
Expected return on plan assets	(537,837)	(439,785)
Amortization of net (gain) or loss	91,970	71,989
	<u>\$ 396,518</u>	<u>\$ 388,425</u>

Employer contributions and benefits paid for the years ended December 31, 2011 and 2010 as follows:

	<u>2011</u>	<u>2010</u>
Employer contribution	\$ 1,050,000	\$ 900,000
Benefits paid	228,920	199,575
Weighted average assumption		
Discount rate	4.75%	5.25%
Expected return on plan assets	7.5%	7.5%
Rate of compensation increase	3.0%	3.0%

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements (Continued)

Plan Assets

The plans' investment strategy is to minimize investment risk while generating acceptable returns.

The fair value of the League's pension plan assets at December 31, 2011 and 2010 by asset category are as follows:

Asset Category	Total	Fair Value Measurements At December 31, 2011		
		Quoted Prices In Active Markets For Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money markets	\$ 702,391	\$ —	\$ 702,391	\$ —
Equity securities:				
U.S. companies	2,026,369	2,026,369	—	—
International companies	173,392	—	173,392	—
Mutual funds	2,737,303	2,737,303	—	—
Corporate bonds	1,996,973	—	1,996,973	—
Total	\$ 7,636,428	\$ 4,763,672	\$ 2,872,756	\$ —

Asset Category	Total	Fair Value Measurements At December 31, 2010		
		Quoted Prices In Active Markets For Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Money markets	\$ 112,311	\$ —	\$ 112,311	\$ —
Equity securities:				
U.S. companies	1,846,352	1,846,352	—	—
International companies	156,980	—	156,980	—
Mutual funds	2,649,176	2,649,176	—	—
U.S. government issues	201,977	—	201,977	—
Corporate bonds	1,876,018	—	1,876,018	—
Total	\$ 6,842,814	\$ 4,495,528	\$ 2,347,286	\$ —

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements (Continued)

The League's target allocation by asset class versus the actual allocation as of December 31, 2011 and 2010 are as follows:

	Plan Assets		Target Allocation	Actual Allocation	
	2011	2010		2011	2010
Equity securities	\$ 4,937,064	\$ 4,652,508	30 - 70%	65%	68%
Debt securities	1,996,973	2,077,995	30 - 70%	26%	30%
Other	702,391	112,311	2 - 6%	9%	2%
	<u>\$ 7,636,428</u>	<u>\$ 6,842,814</u>		<u>100%</u>	<u>100%</u>

The League seeks to manage plan assets in a prudent, conservative yet productive manner seeking to increase the value of plan assets, while recognizing the need to preserve asset value in order to enhance the ability of the plan to meet its obligations to plan participants and their beneficiaries when due. The long-term rate assumption of 7.5% is based upon the "building block" approach described by the Actuarial Standards Board in Actuarial Standards of Practice No. 27, *Selection Economic Assumptions for Measuring Pension Obligations*.

Information about the expected cash flows for the defined benefit pension plan is as follows:

Employer contributions 2012 (minimum)	\$ 400,000
Expected amortization of net loss	223,491
Expected benefit payments:	
2012	260,000
2013	260,000
2014	510,000
2015	280,000
2016	280,000
2017-2021	<u>2,520,000</u>
	<u>\$ 4,110,000</u>

403(b) Plan

The League has established a 403(b) retirement plan available to all eligible employees. Elective deferrals receive no employer match.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements *(Continued)*

8. Below-Market Leases

The League rents four buildings at below market rates to operate Head Start facilities. Contribution revenue and additional occupancy expense is recorded for the difference between the market rate and the reduced rate paid by the League. Three of four leases for Head Start facilities contain a clause that allows the League to terminate the lease after 30-days notice of the Head Start contract termination. Due to the conditional nature of this in-kind rent the future pledged rent reduction has not been recorded in the financial statements. The Martin Luther King Center building was purchased in December 2009. Depreciation expense in the amount of \$2,500 and \$1,875 on the building was considered additional occupancy expense during 2011 and 2010, respectively.

Two of the leases are with two members of the Board of Directors, one of which includes the lease of the League's North County Administrative Office, as well as a Head Start facility. The North County Administrative Office portion of the lease is non-cancelable. The fair market value of the contributed rent is recorded as a pledge receivable and temporarily restricted contribution. At December 31, 2011 and 2010, the discounted pledge totaled \$89,431 and \$219,523, respectively.

The additional contributions and occupancy expense recorded in the financial statements are as follows:

Facility	Lease Expiration Date	Term Of Lease	Additional Contributions And Occupancy Expense For The Years Ended December 31,	
			2011	2010
1401 E. Broadway	August 2012	3 years	\$ 128,488	\$ 128,488
Jennings Station (related party)	August 2012	10 years	475,800	475,178
Mt. Zion (related party)	May 2016	5 years	26,380	25,675
911 N. Spring	May 2016	5 years	375,000	375,000
			<u>\$ 1,005,668</u>	<u>\$ 1,004,341</u>

9. Related-Party Transactions

The League has an affiliate relationship with its charter organization, the National Urban League. During the years ended December 31, 2011 and 2010, the League received grants as a result of its affiliate relationship.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

Notes To Financial Statements *(Continued)*

The federally funded grant for the Foreclosure Mitigation Program, passed through the National Urban League, totaled \$27,865 and \$271,889 in 2011 and 2010, respectively. These amounts are included in the combining statements of activities and changes in net assets as unrestricted contractual grants from governmental agencies for the years ended December 31, 2011 and 2010.

The privately funded grant for and Financial Literacy from CitiGroup, passed through the National Urban League, totaled \$50,000 in 2011 and 2010. Additionally, the privately funded grant for Housing Counseling from MetLife, passed through the National Urban League, totaled \$29,166 in 2010. These amounts are included in the combining statements of activities and changes in net assets as unrestricted contributions and special purpose revenue or net assets released from restrictions for the years ended December 31, 2011 and 2010.

The League paid \$15,000 to the National Urban League which is included as operational supporting services - management and general in the statement of activities for each of the years ended December 31, 2011 and 2010.

Members of the Board of Directors of the League and employers of the Board of Directors of the League made contributions of \$76,472 and \$631,886, respectively, for the year ended December 31, 2011. These contributions are included in the statement of activities for the year ended December 31, 2011 as contributions and special-purpose revenue.

Members of the Board of Directors of the League and employers of the Board of Directors of the League made contributions of \$64,127 and \$500,392, respectively, for the year ended December 31, 2010. These contributions are included in the statement of activities for the year ended December 31, 2010 as contributions and special-purpose revenue.

A member of the board owns a car dealership where several trucks were purchased during the year ended December 31, 2010.

10. Subsequent Events

Subsequent to year end, the League purchased a building funded by a bank note payable with an original principal balance of \$144,000. The note bears interest at an annual rate of 3.75% and matures in April 2020.

Management has evaluated subsequent events through June 29, 2012, the date which the financial statements were available for issue.



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Independent Auditors' Report On Supplementary Information

To the Audit and Finance Committee
The Urban League of Metropolitan St. Louis, Inc.

We have audited the basic financial statements of Urban League of Metropolitan St. Louis as of and for the year ended December 31, 2011, and our report thereon dated June 29, 2012 which expressed an unqualified opinion on those financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The combining statements of financial position, combining statements of activities and changes in net assets, schedule of indirect cost rate, weatherization program schedule of revenue and expenditures, and weatherization program fund balance reconciliation, which are the responsibility of management, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by OMB Circular A-133 and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain other procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditure of federal awards is fairly stated in all material respects in relation to the financial statements as a whole.

RubinBrown LLP

June 29, 2012

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**COMBINING STATEMENT OF FINANCIAL POSITION
UNRESTRICTED OPERATIONAL
December 31, 2011**

	Combined Total	Administration	Business Training Center	Urban League Guild	League Young Professionals	Federation Of Block Units
Assets						
Cash and temporary investments	\$ 4,048,336	\$ 4,048,186	\$ —	\$ —	\$ 150	\$ —
Accounts receivable	24,041	23,527	—	414	100	—
Prepaid expenses	136,049	136,049	—	—	—	—
Due from (to) other funds	(2,998,583)	(3,081,956)	35,239	15,066	18,300	14,768
Investments	201,349	193,122	—	—	—	8,227
Total	\$ 1,411,192	\$ 1,318,928	\$ 35,239	\$ 15,480	\$ 18,550	\$ 22,995
Liabilities						
Accounts payable and accrued expenses	\$ 215,952	\$ 215,233	\$ 44	\$ —	\$ 675	\$ —
Accrued payroll and related taxes	294,057	292,820	1,237	—	—	—
Accrued pension liability	289,193	289,193	—	—	—	—
Deferred revenue	400	400	—	—	—	—
Total Liabilities	799,602	797,646	1,281	—	675	—
Net Assets	611,590	521,282	33,958	15,480	17,875	22,995
Total	\$ 1,411,192	\$ 1,318,928	\$ 35,239	\$ 15,480	\$ 18,550	\$ 22,995

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**COMBINING STATEMENT OF FINANCIAL POSITION
UNRESTRICTED CONTRACTUAL**

**Page 1 Of 4
December 31, 2011**

	Combined Total	B.T. Hurt Scholarship Fund	Regional Arts Commission	Educational Resource Center	Headstart			Total From Following Page
					Federal	USDA	Private And State	
Assets								
Cash and temporary investments	\$ 1,700	\$ —	\$ —	\$ —	\$ 1,700	\$ —	\$ —	\$ —
Accounts receivable	2,600,922	—	5,727	—	295,359	30,085	—	2,269,751
Prepaid expenses	—	—	—	—	—	—	—	—
Due from (to) other funds	2,335,445	3,286	(5,681)	—	(113,959)	(30,085)	—	2,481,884
Total	\$ 4,938,067	\$ 3,286	\$ 46	\$ —	\$ 183,100	\$ —	\$ —	\$ 4,734,650
Liabilities								
Accounts payable and accrued expenses	\$ 2,020,046	\$ —	\$ 46	\$ —	\$ 116,919	\$ —	\$ —	\$ 1,903,081
Accrued payroll and related taxes	154,086	—	—	—	66,181	—	—	87,905
Deferred revenue	2,760,649	—	—	—	—	—	—	2,760,649
Total Liabilities	4,934,781	—	46	—	183,100	—	—	4,734,650
Net Assets	3,286	3,286	—	—	—	—	—	—
Total	\$ 4,938,067	\$ 3,286	\$ 46	\$ —	\$ 183,100	\$ —	\$ —	\$ 4,734,650

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**COMBINING STATEMENT OF FINANCIAL POSITION
UNRESTRICTED CONTRACTUAL**

**Page 2 Of 4
December 31, 2011**

	Total To Preceding Page	WIA Youth St. Louis County	Crime Prevention	CitiGroup Financial Literacy	Jobs For Missouri Graduates	Digital Divide	Bank of America - Housing	Fannie Mae	NUL Foreclosure Mitigation	Emergency Home Loan	Total From Following Page
Assets											
Cash and temporary investments	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Accounts receivable	2,269,751	58,715	7,465	—	70,830	—	—	131,977	—	898	1,999,866
Prepaid expenses	—	—	—	—	—	—	—	—	—	—	—
Due from (to) other funds	2,481,884	(45,835)	(3,360)	—	(21,532)	14,849	598	(103,316)	850	(898)	2,640,528
Total	\$ 4,734,650	\$ 12,880	\$ 4,105	\$ —	\$ 49,298	\$ 14,849	\$ 598	\$ 28,661	\$ 850	\$ —	\$ 4,640,394
Liabilities											
Accounts payable and accrued expenses	\$ 1,903,081	\$ 3,836	\$ 3,737	\$ —	\$ 63	\$ —	\$ —	\$ 208	\$ —	\$ —	\$ 1,895,237
Accrued payroll and related taxes	87,905	9,044	368	—	2,766	—	598	28,453	850	—	45,826
Deferred revenue	2,760,649	—	—	—	46,469	14,849	—	—	—	—	2,699,331
Total Liabilities	4,734,650	12,880	4,105	—	49,298	14,849	598	28,661	850	—	4,640,394
Net Assets	—	—	—	—	—	—	—	—	—	—	—
Total	\$ 4,734,650	\$ 12,880	\$ 4,105	\$ —	\$ 49,298	\$ 14,849	\$ 598	\$ 28,661	\$ 850	\$ —	\$ 4,640,394

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**COMBINING STATEMENT OF FINANCIAL POSITION
UNRESTRICTED CONTRACTUAL**

**Page 3 Of 4
December 31, 2011**

	Total To Preceding Page	2010 Weatheri- zation	ARRA Weatheri- zation	Special Weatheri- zation City	Special Weatheri- zation County	Ameren UE Weatheri- zation	Laclede Weatheri- zation	HUD Housing Counseling	Missouri Foundation For Health	St. Louis County Lead	Total From Following Page
Assets											
Cash and temporary investments	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Accounts receivable	1,999,866	3,650	361,928	1,016,438	425,253	—	—	6,721	—	—	185,876
Prepaid expenses	—	—	—	—	—	—	—	—	—	—	—
Due from (to) other funds	2,640,528	—	200,564	(207,081)	3,884	4,637	4,687	(6,721)	—	—	2,640,558
Total	\$ 4,640,394	\$ 3,650	\$ 562,492	\$ 809,357	\$ 429,137	\$ 4,637	\$ 4,687	\$ —	\$ —	\$ —	\$ 2,826,434
Liabilities											
Accounts payable and accrued expenses	\$ 1,895,237	\$ 3,650	\$ 546,595	\$ 795,242	\$ 429,137	\$ 4,637	\$ 4,687	\$ —	\$ —	\$ —	\$ 111,289
Accrued payroll and related taxes	45,826	—	15,897	14,115	—	—	—	—	—	—	15,814
Deferred revenue	2,699,331	—	—	—	—	—	—	—	—	—	2,699,331
Total Liabilities	4,640,394	3,650	562,492	809,357	429,137	4,637	4,687	—	—	—	2,826,434
Net Assets	—	—	—	—	—	—	—	—	—	—	—
Total	\$ 4,640,394	\$ 3,650	\$ 562,492	\$ 809,357	\$ 429,137	\$ 4,637	\$ 4,687	\$ —	\$ —	\$ —	\$ 2,826,434

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**COMBINING STATEMENT OF FINANCIAL POSITION
UNRESTRICTED CONTRACTUAL**

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	Total To Preceding Page	St. Louis Alliance	Housing Advocacy	LIHEAP	Affordable Housing Shelter	Norman Cash Assistance	HPRP STLC	FEMA STLC	FEMA SCC	FEMA STLCO
Assets										
Cash and temporary investments	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Accounts receivable	185,876	2,075	1,468	—	21,390	37,606	114,394	4,643	4,300	—
Prepaid expenses	—	—	—	—	—	—	—	—	—	—
Due from (to) other funds	2,640,558	(575)	(1,078)	2,537,149	(11,178)	61,549	34,132	1,232	(2,700)	22,027
Total	\$ 2,826,434	\$ 1,500	\$ 390	\$ 2,537,149	\$ 10,212	\$ 99,155	\$ 148,526	\$ 5,875	\$ 1,600	\$ 22,027
Liabilities										
Accounts payable and accrued expenses	\$ 111,289	\$ 1,500	\$ 95	\$ 74,490	\$ 727	\$ 2,760	\$ 13,235	\$ 2,082	\$ 1,446	\$ 14,954
Accrued payroll and related taxes	15,814	—	295	13,553	175	—	1,791	—	—	—
Deferred revenue	2,699,331	—	—	2,449,106	9,310	96,395	133,500	3,793	154	7,073
Total Liabilities	2,826,434	1,500	390	2,537,149	10,212	99,155	148,526	5,875	1,600	22,027
Net Assets	—	—	—	—	—	—	—	—	—	—
Total	\$ 2,826,434	\$ 1,500	\$ 390	\$ 2,537,149	\$ 10,212	\$ 99,155	\$ 148,526	\$ 5,875	\$ 1,600	\$ 22,027

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.
COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
UNRESTRICTED OPERATIONAL
December 31, 2011

	Combined Total	Administration	Business Training Center	Urban League Guild	League Young Professionals	Federation Of Block Units
Support And Revenue						
Contributions and special purpose revenue	\$ 684,101	\$ 682,585	\$ —	\$ 966	\$ 550	\$ —
United Way of Greater St. Louis: 2011	1,249,902	1,234,143	15,759	—	—	—
Unassociated fund raising	1,490	1,490	—	—	—	—
Special events - net of expenses	187,221	167,455	—	7,152	12,614	—
Membership dues	14,100	8,800	—	770	3,325	1,205
Grants from governmental agencies	207,197	207,197	—	—	—	—
Investment income	1,217	1,200	—	—	—	17
Miscellaneous	5,105	5,105	—	—	—	—
Net assets released from restrictions	583,164	428,164	150,000	5,000	—	—
Total Support And Revenue	2,933,497	2,736,139	165,759	13,888	16,489	1,222
Expenses						
Salaries	1,101,604	1,024,659	76,945	—	—	—
Employee health and retirement benefits	121,589	111,035	10,554	—	—	—
Payroll taxes	125,659	117,549	8,110	—	—	—
Assistance to individuals	665,820	665,820	—	—	—	—
Occupancy	583,589	576,339	7,250	—	—	—
Supplies	123,180	119,507	620	121	2,932	—
Professional fees	(421,951)	(437,508)	15,557	—	—	—
Local transportation	22,027	22,027	—	—	—	—
Telephone	66,513	65,458	1,055	—	—	—
Awards and grants	1,500	1,000	—	500	—	—
Conferences and meetings	104,465	100,420	142	815	2,588	500
Travel	24,269	18,366	108	2,809	2,986	—
Rental and equipment maintenance	135,640	133,979	1,661	—	—	—
Printing and publications	(6,909)	(9,142)	476	104	1,653	—
Insurance	38,897	38,897	—	—	—	—
Postage and shipping	13,291	13,127	82	22	60	—
Miscellaneous	23,597	23,285	—	61	251	—
Membership dues	13,314	12,514	—	450	350	—
Dues to National Organization	15,000	15,000	—	—	—	—
Total Expenses	2,752,847	2,614,035	122,610	4,882	10,820	500
Change In Net Assets From Operating Activities	180,650	122,104	43,149	9,006	5,669	722
Pension-Related Benefits (Costs) Other Than Net Periodic Pension Cost	(367,609)	(356,852)	(10,757)	—	—	—
Change In Net Assets	(186,959)	(234,748)	32,392	9,006	5,669	722
Transfers	(39,130)	(39,130)	—	—	—	—
Net Assets						
Beginning of year	837,679	795,160	1,566	6,474	12,206	22,273
End of year	\$ 611,590	\$ 521,282	\$ 33,958	\$ 15,480	\$ 17,875	\$ 22,995

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.
COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
UNRESTRICTED CONTRACTUAL

Page 1 Of 4
December 31, 2011

	Combined Total	B.T. Hurt Scholarship Fund	Regional Arts Commission	Educational Resource Center	MYEP	Headstart			Total From Following Page
						Federal	USDA	Private And State	
Support And Revenue									
Contributions and special purpose revenue*	\$ 1,745,467	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,406,321	\$ 339,146
United Way of Greater St. Louis: 2011	—	—	—	—	—	—	—	—	—
Unassociated fund raising	550	—	—	—	—	—	—	550	—
Grants from governmental agencies	19,125,322	—	15,224	—	—	5,836,488	348,017	392,625	12,532,968
Net assets released from restrictions	124,713	12,500	—	2,000	—	—	—	34,156	76,057
Total Support And Revenue	20,996,052	12,500	15,224	2,000	—	5,836,488	348,017	1,833,652	12,948,171
Expenses									
Salaries	6,745,298	—	—	—	—	3,153,874	—	387,422	3,204,002
Employee health and retirement benefits	815,365	—	—	—	—	405,119	—	56,395	353,851
Payroll taxes	850,513	—	74	—	—	386,199	—	46,887	417,353
Assistance to individuals	7,541,496	—	—	—	—	29,323	348,017	10,074	7,154,082
Occupancy	1,169,612	—	1,501	—	—	379,126	—	739,131	49,854
Supplies	391,972	—	353	—	—	120,919	—	104,303	166,397
Professional fees	1,423,053	—	8,722	—	—	388,343	—	409,053	616,935
Local transportation	406,985	—	—	—	—	394,123	—	1,084	11,778
Equipment purchases	15,643	—	—	—	—	5,214	—	7,626	2,803
Telephone	76,130	—	793	—	—	44,684	—	—	30,653
Awards and grants	14,500	12,500	—	2,000	—	—	—	—	—
Conferences and meetings	183,485	—	1,075	—	—	66,692	—	300	115,418
Travel	51,021	—	—	—	—	545	—	—	50,476
Rental and equipment maintenance	242,936	—	—	—	—	108,049	—	2,564	132,323
Printing and publications	121,889	—	2,622	—	—	30,484	—	—	88,783
Insurance	130,749	—	—	—	—	71,281	—	—	59,468
Postage and shipping	22,215	—	84	—	—	2,223	—	—	19,908
Miscellaneous	26,136	—	—	—	—	1,421	—	22,565	2,150
Total Expenses	20,228,998	12,500	15,224	2,000	—	5,587,619	348,017	1,787,404	11,725,115
Change In Net Assets From Operating Activities	767,054	—	—	—	—	248,869	—	46,248	471,937
Pension-Related Benefits (Costs) Other Than Net Periodic Pension Cost	(710,369)	—	—	—	—	(248,869)	—	(46,248)	(415,252)
Change In Net Assets	56,685	—	—	—	—	—	—	—	56,685
Transfers	(56,685)	—	—	—	—	—	—	—	(56,685)
Net Assets									
Beginning of year	3,286	3,286	—	—	—	—	—	—	—
End of year	\$ 3,286	\$ 3,286	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

*Includes Federal match eligible volunteer services of \$302,890.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS UNRESTRICTED CONTRACTUAL

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	Total To Preceding Page	WIA Youth St. Louis County	Crime Prevention	CitiGroup Financial Literacy	Jobs For Missouri Graduates	Digital Divide	Bank of America - Housing	Fannie Mae	NUL Foreclosure Mitigation	Emergency Home Loan	Total From Following Page
Support And Revenue											
Contributions and special purpose revenue	\$ 339,146	\$ —	\$ —	\$ 50,000	\$ 4,800	\$ —	\$ —	\$ 222,206	\$ —	\$ —	\$ 62,140
United Way of Greater St. Louis: 2011	—	—	—	—	—	—	—	—	—	—	—
Grants from governmental agencies	12,532,968	776,364	47,465	—	232,392	20,221	—	—	27,865	6,091	11,422,570
Net assets released from restrictions	76,057	—	—	—	1,500	—	74,557	—	—	—	—
Total Support And Revenue	12,948,171	776,364	47,465	50,000	238,692	20,221	74,557	222,206	27,865	6,091	11,484,710
Expenses											
Salaries	3,204,002	501,675	18,385	32,414	140,611	9,037	47,953	117,877	20,018	—	2,316,032
Employee health and retirement benefits	353,851	60,964	1,117	6,590	18,898	1,617	5,673	11,254	4,494	—	243,244
Payroll taxes	417,353	46,173	1,957	3,228	27,095	954	5,060	12,505	1,825	2	318,554
Assistance to individuals	7,154,082	9,059	—	—	855	—	—	128	—	—	7,144,040
Occupancy	49,854	—	—	—	—	—	—	—	—	—	49,854
Supplies	166,397	7,725	7,872	204	2,916	—	—	31	—	552	147,097
Professional fees	616,935	47,937	3,850	4,167	2,887	7,350	9,167	53,981	—	1,710	485,886
Local transportation	11,778	—	—	—	—	—	—	—	—	—	11,778
Equipment purchases	2,803	551	—	—	199	—	—	451	—	—	1,602
Telephone	30,653	—	—	—	—	—	—	—	—	—	30,653
Awards and grants	—	—	—	—	—	—	—	—	—	—	—
Conferences and meetings	115,418	14,873	4,419	145	8,182	—	—	1,051	—	—	86,748
Travel	50,476	8,454	—	29	14,091	—	—	—	1,455	1,613	24,834
Rental and equipment maintenance	132,323	7,249	—	—	2,907	—	—	4,068	—	—	118,099
Printing and publications	88,783	273	7,295	3,018	42	—	—	1,962	73	2,038	74,082
Insurance	59,468	—	—	—	—	—	—	1,667	—	—	57,801
Postage and shipping	19,908	763	—	205	350	—	—	82	—	176	18,332
Miscellaneous	2,150	528	—	—	—	—	—	668	—	—	954
Total Expenses	11,725,115	706,224	44,895	50,000	219,033	18,958	67,853	205,725	27,865	6,091	11,129,590
Change In Net Assets From Operating Activities	471,937	70,140	2,570	—	19,659	1,263	6,704	16,481	—	—	355,120
Pension-Related Benefits (Costs) Other Than Net Periodic Pension Cost	(415,252)	(70,140)	(2,570)	—	(19,659)	(1,263)	(6,704)	(16,481)	—	—	(298,435)
Change In Net Assets	56,685	—	—	—	—	—	—	—	—	—	56,685
Transfers	(56,685)	—	—	—	—	—	—	—	—	—	(56,685)
Net Assets	—	—	—	—	—	—	—	—	—	—	—
Beginning of year	—	—	—	—	—	—	—	—	—	—	—
End of year	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS UNRESTRICTED CONTRACTUAL

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December 31, 2011

	Total To Preceding Page	2010 Weatheri- zation	ARRA Weatheri- zation	Special Weatheri- zation City	Special Weatheri- zation County	Ameren UE Weatheri- zation	Laclede Weatheri- zation	HUD Fair Housing	Missouri Foundation For Health	St. Louis County Lead	Total From Following Page
Support And Revenue											
Contributions and special purpose revenue	\$ 62,140	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 62,140	\$ —	\$ —
United Way of Greater St. Louis: 2011	—	—	—	—	—	—	—	—	—	—	—
Unassociated fund raising	—	—	—	—	—	—	—	—	—	—	—
Grants from governmental agencies	11,422,570	235,249	5,040,532	2,684,249	1,609,760	237,683	157,089	43,000	—	—	1,415,008
Net assets released from restrictions	—	—	—	—	—	—	—	—	—	—	—
Total Support And Revenue	11,484,710	235,249	5,040,532	2,684,249	1,609,760	237,683	157,089	43,000	62,140	—	1,415,008
Expenses											
Salaries	2,316,032	92,757	807,116	840,544	140,032	47,121	29,736	27,782	41,050	—	289,894
Employee health and retirement benefits	243,244	15,523	64,121	106,600	8,677	8,946	5,680	5,495	3,165	—	25,037
Payroll taxes	318,554	9,307	155,184	75,027	19,597	5,030	3,148	2,840	3,258	—	45,163
Assistance to individuals	7,144,040	63,754	3,324,240	1,343,543	1,336,134	162,981	99,720	—	400	—	813,268
Occupancy	49,854	1,667	25,804	7,512	4,521	1,300	—	4,300	—	—	4,750
Supplies	147,097	2,560	34,336	32,359	405	—	—	249	77	—	77,111
Professional fees	485,886	15,571	244,081	108,389	62,510	10,468	17,152	—	12,678	—	15,037
Local transportation	11,778	5,647	3,291	1,349	1,491	—	—	—	—	—	—
Equipment purchases	1,602	—	1,404	—	—	—	—	—	—	—	198
Telephone	30,653	2,827	13,937	9,849	844	325	325	—	—	—	2,546
Awards and grants	—	—	—	—	—	—	—	—	—	—	—
Conferences and meetings	86,748	14,019	44,505	1,675	11,040	—	—	—	1,030	—	14,479
Travel	24,834	—	19,044	—	—	—	—	1,322	261	—	4,207
Rental and equipment maintenance	118,099	1,103	75,583	22,887	—	—	—	—	—	—	18,526
Printing and publications	74,082	5,185	34,833	27,273	—	—	—	978	163	—	5,650
Insurance	57,801	5,324	30,095	13,876	4,879	1,512	1,328	—	—	—	787
Postage and shipping	18,332	—	6,542	2,020	—	—	—	34	58	—	9,678
Miscellaneous	954	5	112	497	52	—	—	—	—	—	288
Total Expenses	11,129,590	235,249	4,884,228	2,593,400	1,590,182	237,683	157,089	43,000	62,140	—	1,326,619
Change In Net Assets From Operating Activities	355,120	—	156,304	90,849	19,578	—	—	—	—	—	88,389
Pension-Related Benefits (Costs) Other Than Net Periodic Pension Cost	(298,435)	—	(156,304)	(90,849)	(19,578)	—	—	—	—	—	(31,704)
Change In Net Assets	56,685	—	—	—	—	—	—	—	—	—	56,685
Transfers	(56,685)	—	—	—	—	—	—	—	—	—	(56,685)
Net Assets											
Beginning of year	—	—	—	—	—	—	—	—	—	—	—
End of year	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
UNRESTRICTED CONTRACTUAL**

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December 31, 2011**

	Total To Preceding Page	St. Louis Alliance	Housing Advocacy	LIHEAP	Affordable Housing Shelter	Norman Cash Assistance	HPRP STLC	FEMA STLC	FEMA SCC	FEMA STLCO
Support And Revenue										
Contributions and special purpose revenue	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
United Way of Greater St. Louis: 2011	—	—	—	—	—	—	—	—	—	—
Unassociated fund raising	—	—	—	—	—	—	—	—	—	—
Grants from governmental agencies	1,415,008	37,802	16,362	714,037	49,814	141,354	406,174	5,492	8,446	35,527
Net assets released from restrictions	—	—	—	—	—	—	—	—	—	—
Total Support And Revenue	1,415,008	37,802	16,362	714,037	49,814	141,354	406,174	5,492	8,446	35,527
Expenses										
Salaries	289,894	9,399	8,680	170,830	10,747	—	90,238	—	—	—
Employee health and retirement benefits	25,037	1,453	1,639	8,110	1,708	—	12,127	—	—	—
Payroll taxes	45,163	988	672	16,289	1,156	—	26,058	—	—	—
Assistance to individuals	813,268	23,906	—	325,095	32,491	139,451	242,860	5,492	8,446	35,527
Occupancy	4,750	365	—	3,125	1,260	—	—	—	—	—
Supplies	77,111	271	—	65,988	—	—	10,852	—	—	—
Professional fees	15,037	—	3	5,856	949	1,903	6,326	—	—	—
Local transportation	—	—	—	—	—	—	—	—	—	—
Equipment purchases	198	—	—	—	—	—	198	—	—	—
Telephone	2,546	38	—	247	—	—	2,261	—	—	—
Awards and grants	—	—	—	—	—	—	—	—	—	—
Conferences and meetings	14,479	—	—	14,479	—	—	—	—	—	—
Travel	4,207	—	3,472	375	—	—	360	—	—	—
Rental and equipment maintenance	18,526	—	—	16,161	—	—	2,365	—	—	—
Printing and publications	5,650	31	—	5,248	—	—	371	—	—	—
Insurance	787	37	—	750	—	—	—	—	—	—
Postage and shipping	9,678	—	—	9,631	—	—	47	—	—	—
Miscellaneous	288	—	—	288	—	—	—	—	—	—
Total Expenses	1,326,619	36,488	14,466	642,472	48,311	141,354	394,063	5,492	8,446	35,527
Change In Net Assets From Operating Activities	88,389	1,314	1,896	71,565	1,503	—	12,111	—	—	—
Pension-Related Benefits (Costs) Other Than Net Periodic Pension Cost	(31,704)	(1,314)	(1,896)	(14,880)	(1,503)	—	(12,111)	—	—	—
Change In Net Assets	56,685	—	—	56,685	—	—	—	—	—	—
Transfers	(56,685)	—	—	(56,685)	—	—	—	—	—	—
Net Assets										
Beginning of year	—	—	—	—	—	—	—	—	—	—
End of year	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

SCHEDULE OF INDIRECT COST RATE For The Year Ended December 31, 2011

Description	Total Costs	Unallowable Costs	Allowable Costs
Supporting Services Management And General			
Salaries	\$ 1,500,854	\$ —	\$ 1,500,854
Employee health and retirement benefits	166,975	—	166,975
Payroll taxes	186,200	—	186,200
Assistance to individuals	9,109	9,109	—
Occupancy	206,033	—	206,033
Supplies	88,185	23,646	64,539
Professional fees	191,040	18,838	172,202
Local transportation	13,764	—	13,764
Telephone	33,992	—	33,992
Awards and grants	1,500	1,000	500
Conferences and meetings	81,100	74,552	6,548
Travel	16,769	15,715	1,054
Rental and equipment maintenance	175,465	—	175,465
Printing and publications	16,648	7,856	8,792
Insurance	10,961	—	10,961
Postage and shipping	8,742	153	8,589
Miscellaneous	22,539	10,391	12,148
Membership dues	13,314	13,290	24
Dues to national organization	15,000	—	15,000
Depreciation	95,340	—	95,340
Total general overhead	\$ 2,854,576	\$ 174,550	\$ 2,680,026
Direct Program Costs			\$ 19,962,042
Indirect Cost Rate			<u>13.43%</u>

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

NOTES TO SCHEDULE OF INDIRECT COST RATE

For The Year Ended December 31, 2011

1. Basis Of Accounting

The Schedule of Indirect Cost Rate (the Schedule) is prepared on the basis of accounting practices prescribed by *OMB Circular A-122, Cost Principles for Non-profit Organizations*. Accordingly, the Schedule is not intended to present general overhead and the indirect cost rate in accordance with accounting principles generally accepted in the United States of America. In the opinion of management, the allowable costs included in the above-mentioned schedule do not include any costs which are unallowable under the above cost principles, including but not limited to advertising and public relation costs, contributions and donations not specifically required by a contract, entertainment costs, fines, penalties, lobbying costs, and goodwill amortization or other such costs as defined by *OMB Circular A-122, Cost Principles for Non-profit Organizations*.

The preparation of the Schedule necessarily requires management to make estimates and assumptions that affect the reported amounts of expense during the reporting period. Actual results could differ from those estimates.

2. Definition Of Terms

Direct Program Costs

Represent any expense which is incurred by the League that is specifically identified and used by a program of the League. Direct program costs exclude capital expenditures (buildings, individual items of equipment; alterations and renovations). Fringe benefits applicable to direct salaries and wages are treated as direct costs. Sick leave, holiday, and other paid absences are included in salaries and wages and are claimed on grants, contracts, and other agreements as part of the normal cost for salaries and wages. Separate claims for these absences are not made. Vacation pay is accrued and charged the same as other fringe benefits.

General Overhead

Includes any management, financial and other indirect expense which is incurred by the League for the general management and operation of all programs as a whole.

Unallowable Costs

The League identifies unallowable costs through a post-year end analysis. Unallowable costs are defined under *OMB Circular A-122, Cost Principles For Non-Profit Organizations*.

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**WEATHERIZATION PROGRAM SCHEDULE OF REVENUE AND EXPENDITURES
For The Period Beginning January 1, 2010 and Ended December 31, 2011**

Program Subgrantee Number Program Year Ended	Ameren UE Weatherization G11-7-0002-4-08 10/31/2011	Laclede Weatherization G11-7-0208-4-08 10/31/2011	Dept. of Energy Weatherization G11-EE00195-3-08 12/31/2011	ARRA Weatherization G-09-16-ARRA-08 12/31/2011	ARRA- Special Use - City Weatherization G-09-16-ARRA-47 12/31/2011	ARRA- Special Use - County Weatherization G-09-16-ARRA-48 12/31/2011
Energy Center						
Beginning Agency Fund Balance	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Grant income	266,712	176,207	664,871	9,975,669	2,814,069	2,022,180
Expenditures						
Administration	11,816	16,304	30,656	478,606	134,001	99,226
Insurance	905	795	10,976	29,287	21,227	9,697
Program operations	252,326	157,843	581,343	9,101,120	2,646,950	1,898,399
Other	1,665	1,265	26,396	269,917	7,866	4,015
Training and technical assistance	—	—	15,500	96,739	4,025	10,843
Total expenditures	266,712	176,207	664,871	9,975,669	2,814,069	2,022,180
Ending Agency Fund Balance	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Subgrantee						
Beginning Agency Fund Balance	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Grant income	266,712	176,207	664,871	9,975,669	2,814,069	2,022,180
Expenditures						
Administration	11,816	16,304	30,656	478,606	134,001	99,226
Insurance	905	795	10,976	29,287	21,227	9,697
Program operations	252,326	157,843	581,343	9,101,120	2,646,950	1,898,399
Other	1,665	1,265	26,396	269,917	7,866	4,015
Training and technical assistance	—	—	15,500	96,739	4,025	10,843
Total expenditures	266,712	176,207	664,871	9,975,669	2,814,069	2,022,180
Ending Agency Fund Balance	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.
WEATHERIZATION PROGRAM FUND BALANCE RECONCILIATION

Program	Ameren UE Weatherization	Laclede Weatherization	Dept. of Energy Weatherization	ARRA Weatherization	ARRA- Special Use - City Weatherization	ARRA- Special Use - County Weatherization
Subgrantee Number	G11-7-0002-4-08	G11-7-0208-4-08	G11-EE00195-3-08	G-09-16-ARRA-08	G-09-16-ARRA-47	G-09-16-ARRA-48
Program Year Ended	10/31/2011	10/31/2011	12/31/2011	12/31/2011	12/31/2011	12/31/2011
Beginning Agency Fund Balance (Carryover)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Grant revenue received during program year	266,712	176,207	664,871	9,975,669	2,814,069	2,022,180
Less expenditures during program year	266,712	176,207	664,871	9,975,669	2,814,069	2,022,180
Agency Ending Fund Balance (Carryover)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Ending Cash On Hand	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Ending Inventory	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

For The Year Ended December 31, 2011

Federal Grantor/ Pass-Through Grantor/ Program Title	Federal CFDA Number	Pass-Through Grantor's Number	Amount Expended
Department of Housing and Urban Development:			
Passed-through St. Louis County-Community Development Block Grant - Entitlement Communities	14.218	2009-1	\$ 4,188
ARRA Funds Passed-through the City of St. Louis - Homeless Prevention and Rapid Re-Housing Program	14.257-ARRA	60620	406,174
Passed-through the National Urban League - Housing and Urban Development - Housing Counseling Program	14.169	HC-090-8821-091	<u>43,000</u>
Total Department of Housing and Urban Development			<u>453,362</u>
US Department of Treasury:			
Passed-through National Urban league - Foreclosure Mitigation - NFMC 1	21.000	PL110-161: 95x1350	<u>33,956</u>
Total US Department of Treasury			<u>33,956</u>
Department of Labor:			
<i>WIA Service - Cluster:</i>			
Workforce Development:			
Passed-through the St. Louis County Department of Human Services/Workforce Development WIA Youth Program	17.259	5295	776,364
<i>Employment Service - Cluster:</i>			
Passed-through the St. Louis County Department of Human Services/Workforce Development - Jobs for Missouri Graduates	17.207	5295	<u>232,392</u>
Total Department of Labor			<u>1,008,756</u>

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS *(Continued)*

For The Year Ended December 31, 2011

Federal Grantor/ Pass-Through Grantor/ Program Title	Federal CFDA Number	Pass-Through Grantor's Number	Amount Expended
Department of Homeland Security:			
<i>Emergency Food and Shelter Program - Cluster</i>			
Passed-through the United Way of America:			
Emergency Food and Shelter - St. Clair County	97.024	21-2542-00-007	\$ 8,446
Emergency Food and Shelter - City of St. Louis	97.024	21-5516-00-013	5,492
Emergency Food and Shelter - St. Louis County	97.024	21-5476-00-007	<u>35,527</u>
Total CFDA #97.024			<u>49,465</u>
Total Department of Homeland Security and Cluster			<u>49,465</u>
Department of Energy:			
Passed-through the State of Missouri Department of Natural Resources - Weatherization	81.042	G-08-16-2600-08	235,249
ARRA Funds Passed-through the State of Missouri Department of Natural Resources			
Weatherization	81.042-ARRA	G-09-16-ARRA-08	5,040,532
ARRA Special Use Funds Passed-through the State of Missouri			
Department of Natural Resources - Weatherization (City of St. Louis)	81.042-ARRA	G-09-16-ARRA-47	2,684,249
ARRA Special Use Funds Passed-through the State of Missouri			
Department of Natural Resources - Weatherization (St. Louis County)	81.042-ARRA	G-09-16-ARRA-48	<u>1,609,760</u>
Total CFDA #81.042			<u>9,569,790</u>
Total Department of Energy			<u>9,569,790</u>

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS *(Continued)*

For The Year Ended December 31, 2011

Federal Grantor/ Pass-Through Grantor/ Program Title	Federal CFDA Number	Pass-Through Grantor's Number	Amount Expended
Department of Agriculture:			
<i>Emergency Food Assistance - Cluster</i>			
Passed-through the State of Missouri Department of Social Services Emergency Food Assistance Program	10.569	n/a	\$ 203,009
Total CFDA #10.569 And Emergency Food Assistance Cluster			<u>203,009</u>
Passed-through the State of Missouri Department of Health and Senior Services - Head Start USDA Reimbursement	10.558	ERS46-10 1171	101,451
Passed-through the State of Missouri Department of Health and Senior Services - Head Start USDA Reimbursement	10.558	ERS46-11 1171	<u>246,566</u>
Total CFDA #10.558			<u>348,017</u>
Total Department of Agriculture			<u>551,026</u>
Department of Health and Human Services:			
<i>Headstart Cluster</i>			
Passed-through the YWCA - Head Start Total CFDA #93.600 and Cluster	93.600	07CH0423-001	<u>5,836,488</u>
Passed-through the State of Missouri Department of Social Services - LIHEAP	93.568	ERS11012000	<u>714,037</u>
Total Department of Health and Human Services			<u>6,550,525</u>
Total Expenditures of Federal Awards			<u>\$ 18,216,880</u>

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

NOTES TO SCHEDULE OF FEDERAL AWARDS

For The Year Ended December 31, 2011

1. Organization

The accompanying schedule of expenditures of federal awards presents the activity of all federal award programs of The Urban League of Metropolitan St. Louis, Inc. (the League) for the year ended December 31, 2011. All federal awards received directly from federal agencies, as well as federal awards passed through other governmental agencies, are included on the schedule.

2. Basis Of Presentation

The accompanying schedule of expenditures of federal awards includes the federal grant activity of the League and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

3. Low Income Home Energy Assistance Program Subrecipient Reporting Requirements

The federal funds awarded for the fiscal grant year under the terms and conditions of the grant contract number indicated below are provided from:

Granting Federal Agency	<u>Department of Health and Human Services</u>
Grant Award Number	<u>G-11B1MOLIEA</u>
Grant Award Year	<u>2012 *</u>
Catalog of Federal Domestic Assistance (CFDA) Number	<u>93.568</u>
CFDA Grant Name	<u>Low Income Home Energy Assistance Program</u>

Grant Year FFY 2012

Grant Award (federal funds passed through)	\$	3,826,778
Nonfederal matching funds required to be provided by subrecipient		—
Nonfederal matching funds provided by the Department of Social Services		—
Total contract amount grant year FFY2012		<u>3,826,778</u>

**Independent Auditors' Report On
Internal Control Over Financial
Reporting And On Compliance And Other
Matters Based On An Audit Of
Financial Statements Performed In Accordance
With *Government Auditing Standards***

To the Audit and Finance Committee
The Urban League of Metropolitan St. Louis, Inc.

We have audited the consolidated financial statements of The Urban League of Metropolitan St. Louis, Inc. (the League) as of and for the year ended December 31, 2011, and have issued our report thereon dated June 29, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the League's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the League's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the League's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance And Other Matters

As part of obtaining reasonable assurance about whether the League's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Board of Directors, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

RubinBrown LLP

June 29, 2012

**Independent Auditors' Report On
Compliance With Requirements That
Could Have A Direct And Material Effect
On Each Major Program And On
Internal Control Over Compliance In
Accordance With OMB Circular A-133**

To the Audit and Finance Committee
The Urban League of Metropolitan St. Louis, Inc.

Compliance

We have audited The Urban League of Metropolitan St. Louis, Inc.'s (the League's) compliance of with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the League's major federal programs for the year ended December 31, 2011. The League's major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to its major federal program is the responsibility of the Association's management. Our responsibility is to express an opinion on The Urban League of Metropolitan St. Louis, Inc.'s compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the Association's compliance with those requirements.

In our opinion, The Urban League of Metropolitan St. Louis, Inc. complied, in all material respects, with the requirements referred to above that are applicable to its major federal program for the year ended December 31, 2011.

Internal Control Over Compliance

The management of The Urban League of Metropolitan St. Louis, Inc. is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the League's internal control over compliance with the requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the League's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, the Board of Directors, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

RubinBrown LLP

June 29, 2012

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS
For The Year Ended December 31, 2011**

Section I - Summary Of Auditor's Results

Financial Statements

Type of auditors' report issued: Unqualified

Internal control over financial reporting:

- Material weakness(es) identified? ___ yes x no
- Significant deficiency(ies) identified that are not
 considered to be material weakness(es)? ___ yes x none reported

Noncompliance material to financial statements noted? ___ yes x no

Federal Awards

Internal control over major programs:

- Material weakness(es) identified? ___ yes x no
- Significant deficiency(ies) identified that are not
 considered to be material weakness(es)? ___ yes x none reported

Type of auditors' report issued on compliance for major
programs: Unqualified

Any audit findings disclosed that are required to be
reported in accordance with Section 510(a) of Circular
A-133? ___ yes x no

Identification of major programs:

<i>CFDA Number(s)</i>	<i>Name of Federal Program or Cluster</i>
14.257	ARRA - Homeless Prevention and Rapid Re-Housing Program
81.042	Weatherization Program (including ARRA)
93.568	Low Income Home Energy Assistance Program
93.600	Head Start Program

Dollar threshold used to distinguish between type A and
type B programs: \$ 546,506

Auditee qualified as low-risk auditee? x yes ___ no

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS (*Continued*)

For The Year Ended December 31, 2011

Section II - Financial Statement Findings

None

Section III - Federal Award Findings And Questioned Costs

None

THE URBAN LEAGUE OF METROPOLITAN ST. LOUIS, INC.

SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

For The Year Ended December 31, 2011

None